Oceation | Performance | Development | Shore sain | Execution | Performance | Development |



Stores of Profile

EMBRACE CHANGES CREATE OPPORTUNITIES





	2
_	Clients Teams
\geqslant	

	4	
	ODOWALI .	
<u>11</u>	GROWTH	
	Business Creation	
	MINE	2019
	ICS Platform	2021
15	Maanz	2021
19	Abra	2022
	Himo	2022
23	Wiink	2023
	Business Execution	
	Khuzestan Stone	2021
27	Baft Shahr	2023
	Business Performance	
29	Taqaron	2022
	Business Development	
33	Basilico	2020
	Khuzestan Stone	2021

Zagross Diako

	0						
35	DESIGN			Providential House	2019	57	Khuzestan Stone
	Experience Physical		43	Arak Innovation Factory	2019	<u>61</u>	Boutique Apartment
	Telecommunication Exhibition	2014		Karun Collection	2019	<u>65</u>	Maanz
	Iran University of Science and	2015		Basilico	2020	69	Kaaj
	Technology		<u>47</u>	Kumush Collection	2020	71	Zagross
	Zarivar Cafe Baar	2016		Damavand Collection	2020		Taqaron
	Science and Technology Park	2016		Era Collection	2021		Wiink
	Cibo	2016		Experience Digital			Expression Interaction
	Farahani Residential Apartment	2016		MINE	2019		ICS Platform
39	House No.01	2017		ICS Platform	2021		Taqaron
	Indigenous Canadian House	2017		Pragmatica	2022		
	Standard Laboratory	2017		Taqaron	2022		
	Zaferanie Mall	2017	<u>51</u>				
	Mana Collection	2017		Expression Identity			
	Northern Garden Park	2017		Badii Leather	2017		
	Yahyaee House	2018		MINE	2019		
	Plasco	2018	55	Bnon	2019		
	Family House	2018		ICS Platform	2021		



Channels

CVICONTENT

MINE, where design and growth come together to drive your business forward.

Our team of experts;

specializes in providing comprehensive and innovative **solutions** to help your business thrive.

From architecture design and brand identity to channels design, From business ideation and modeling to business development support, we have the tools and expertise to take your business to the **next level.**

We believe that;

embracing changes and creating opportunities is the key to reach new **heights**.

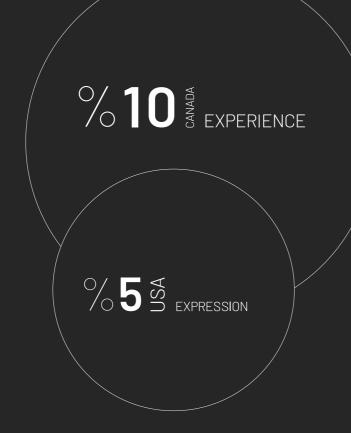
Let us help you unlock your full potential and bring your vision to **life** together.

Our firm helps bridge the gap between the **present** and the **possible**, what is and what can be.

ABOUT US

STRATEGY

03 | WHO WE ARE



BROAD GEOGRAPHIC EXPERIENCE
BUSINESS CREATION
BUSINESS EXECUTION

EXPERIENCE | EXPRESSION
BUSINESS CREATION
BUSINESS EXECUTION
BUSINESS PERFORMANCE
BUSINESS DEVELOPMENT

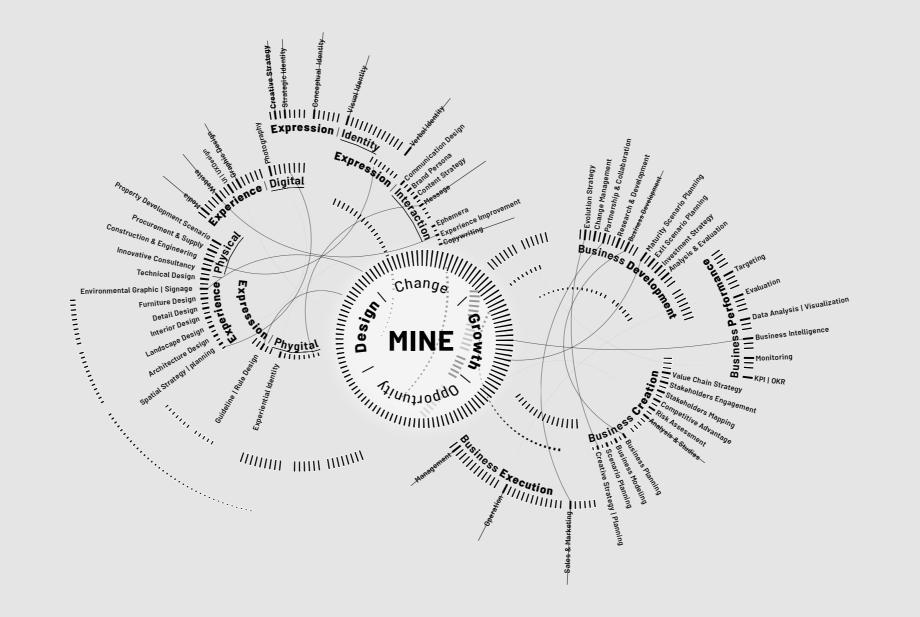


We believe **Design** should be effective, and unforgettable.

Let us help you create a thrilling experience and precise expression that connects you with your audience.

- Architecture Design
- Environmental Graphic
- Innovative Consultancy
- Website Design
- Graphic Design
- Visual IdentityCreative Strategy



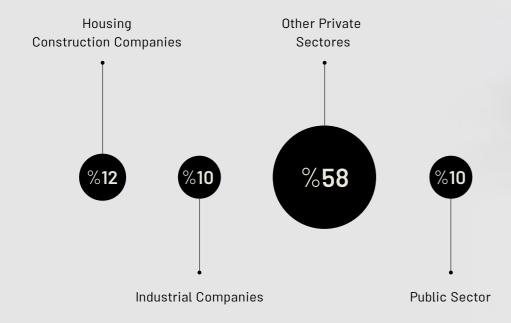




Growth can be a journey, but it doesn't have to be a daunting one.

We're here to help you navigate the path to success with customized **strategies** and expert guidance every step of the way.

- Business Modeling
- Risk Assessment
- Value Chain Strategy
- Management
- Operation
- Business Intelligence
- Investment Strategy



MINE's business model is based on being close to our clients and experts. We are ready to create value for the clients and partners in design and growth.



We are a team of inspired and diverse individuals, driven by inclusion and guided by **purpose.**

Our passion for purposeful, sustainable work fuels our commitment to shaping our **communities** and the **future**.

We pride ourselves on our collaborative **aproach**, thriving on challenges and unconventional thinking.

Our team is made up of a network of experts who channel our curiosity into creating innovative solutions to complex issues.

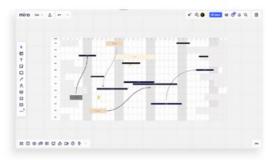
Pro-Team Member

MohamadMahdi SabetFard | Yeganeh Yektaeian



TEAMS

13 | GROWTH









GROWTH

Business Creation

We collaborate closely with entrepreneurs to ideate and model businesses that are uniquely tailored to their vision, helping them to bring their ideas to realities.

- Business Modeling
- Business Planning
- Risk Assessment
- Stakeholders Mapping
- Value Chain Strategy

Business Performance

We measure and analyze data to identify areas for improvement, helping businesses to increase their performance, and maximize their profits.

- Data Analysis
- Business Intelligence
- Targeting
- Monitoring
- KPI | OKR

Business Execution

We provide end-to-end business plans and support for better execution, allowing businesses to efficiently and effectively execute their strategies, ultimately helping them achieve their goals.

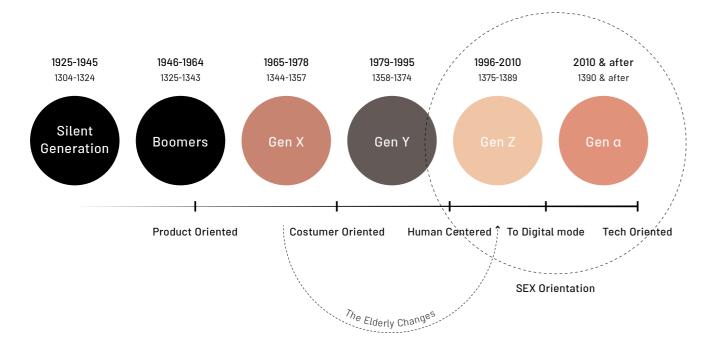
- Management
- Operation
- Sales
- Marketing
- Planning

Business **Development**

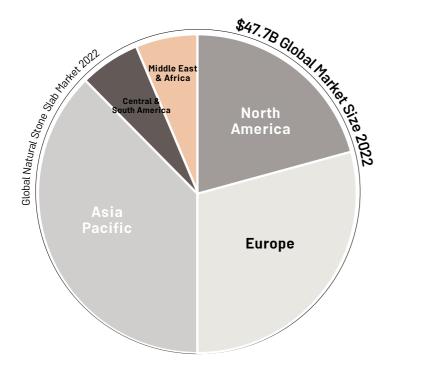
We facilitate the growth and development of businesses products or services by providing comprehensive strategic solutions, that covers the entire process from inception to exit strategy.

- Change Management
- Business Development
- Investment Strategy
- Exit Scenario Planning
- Analysis & Evaluation

15 | GROWTH



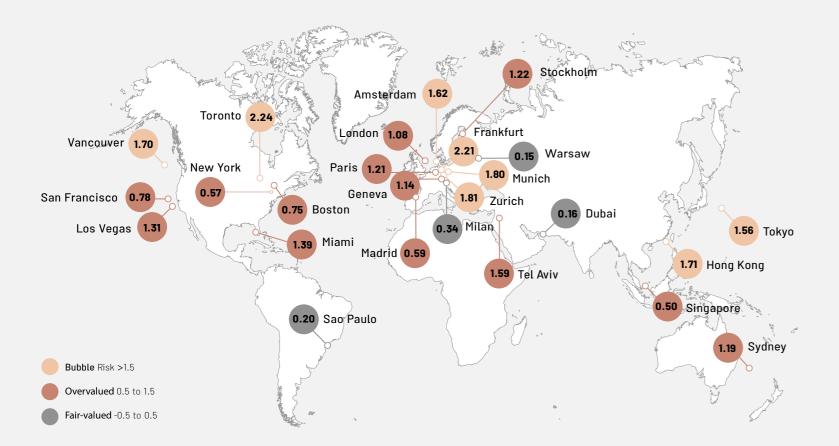
7 DISTRICT		%6.1	4 DISTRICT	
14 DISTRICT		%6.1		%8
10 DISTRICT	2 DISTRICT		15 DISTRICT	
				%4.7
			3 DISTRICT	%4.1
% 9.4		%9.3	OTHER	
5 DISTRICT	8 DISTRICT	11 DISTRICT		
			Number of	
%15	% 5.6	%5	real estate transactions According to the District of Tehran Dec 2022	%26.8



How should I design and implement a creative **marketing** and **sales** plan?



19 | GROWTH

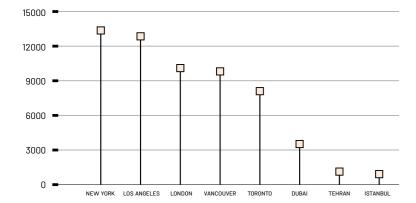


How to create a **scenario** for starting a business?

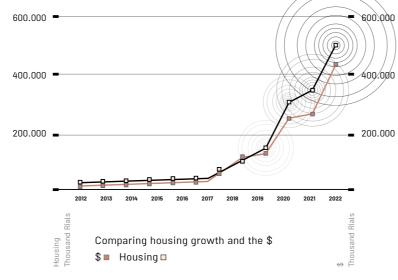
What are the real business **risks** and how are they **evaluated?**

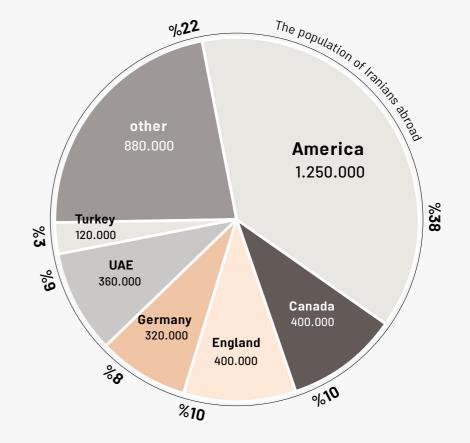
How should I deal with **exit** and **end** of business scenarios?

21 | GROWTH





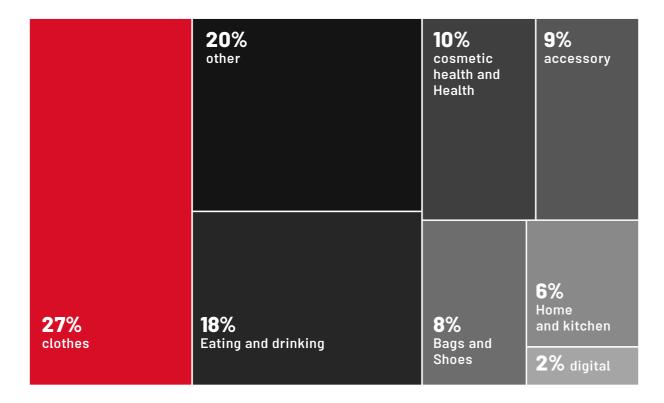




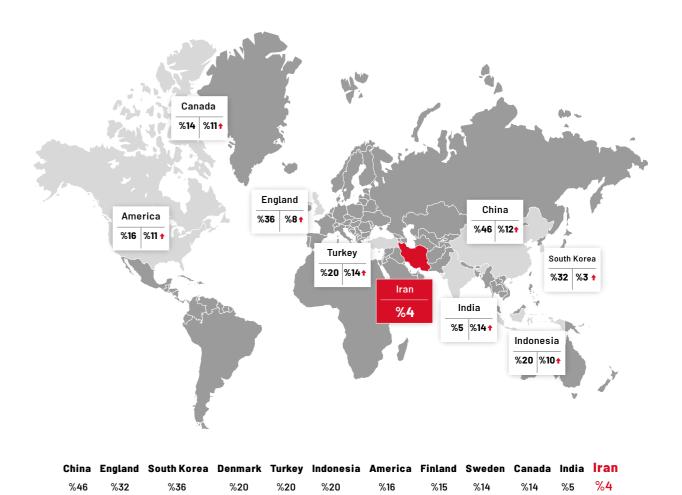
23 I GROWTH



How **business intelligence** helps to achieve profitability and effectiveness?



The field of activity of Iran's Instagram stores in 2022

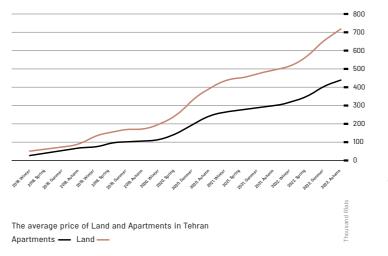


Expected annual growth rate in the next 5 years

27 | GROWTH

How can I make **processes**, **tasks** and **relationships** within the business effective?

How is **innovative targeting** achieved at each stage of business?





Price index of $1m^2$ of housing in Tehran in 7 years Growth of real estate in Tehran; will be 30 to 40%Forecast: the average m^2 will be at least 65 to 70 million Tomans-the end of 2023 Million Tomans



Specialized engineering solutions

Integrated project collaboration and delivery

Data analysis and artificial intelligence Prefab and modular construction

Integrated design and construction Workforce and skill development Digital transformation

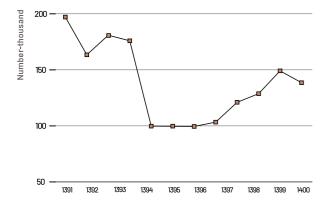
Sustainable and green building design Construction technology and innovation

Infrastructure development and management Smart cities and urban planning

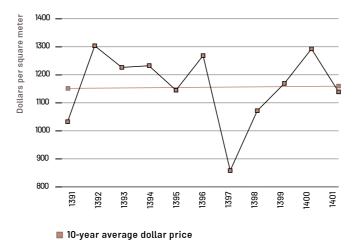
Facilities and asset management Renovation and retrofitting

Advanced materials and techniques

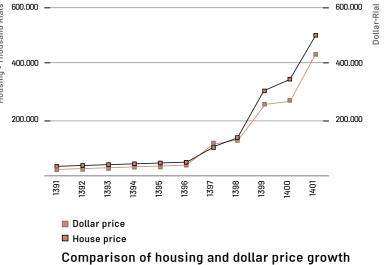
How can I verify and manage the organization's data and knowledge?



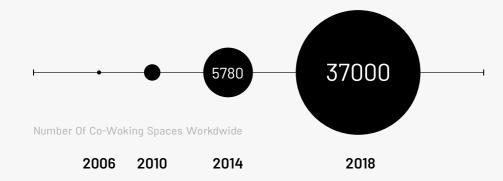
The frequency of residential building construction permits in urban areas of the country



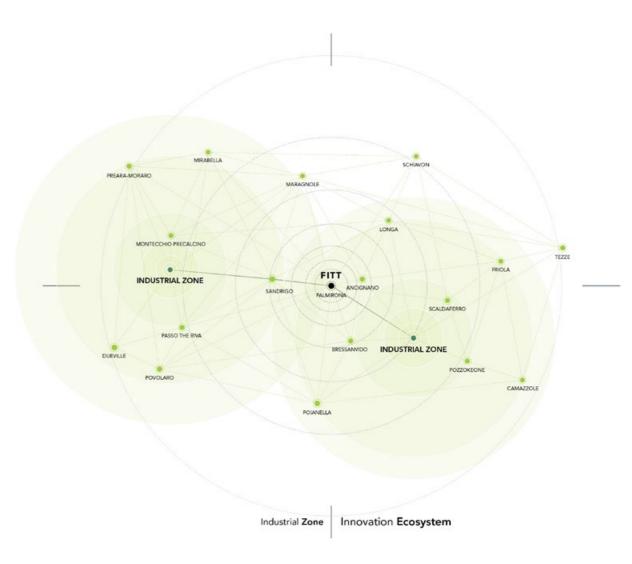
■ The average price of buying a house in Tehran - dollars The dollar price of housing in a 10-year period



33 | GROWTH



How can I align team and processes with business goals?



Experience

We create immersive digital and physical experiences from architecture and spatial design to online channels design and web development, that leave a lasting impression on your customers.

- Architecture Design
- Environmental Graphic
- Innovative Consultancy
- Website Design

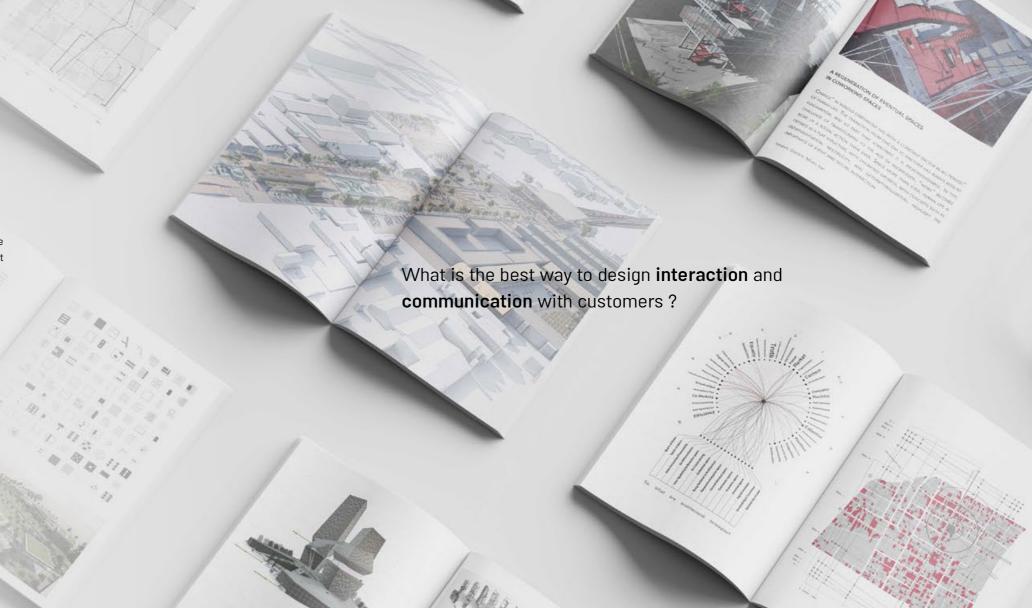
Graphic Design

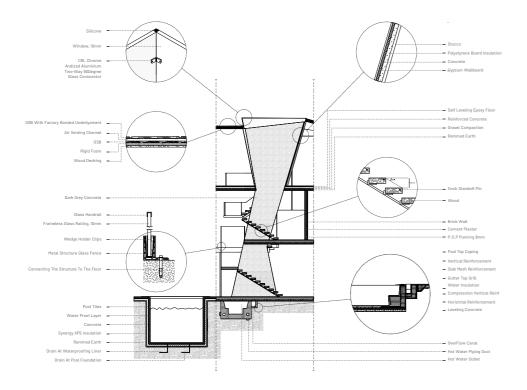
Expression

We enable brands to effectively communicate their message with captivating and visually striking designs, setting them apart in a competitive market, and showing their unique identity.

- Visual Identity
- Creative Strategy
- Verbal Identity
- Conceptual Strategy
- Experience Improvement

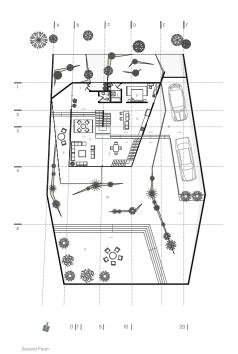
DESIGN





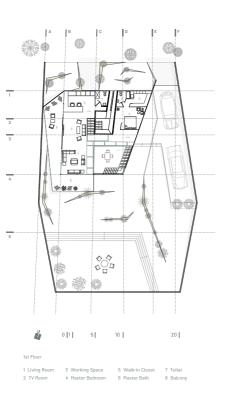
How can I use the updated **spatial program** and **innovative ideas** in building design?





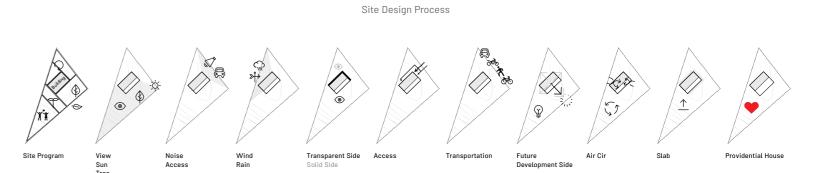
1 Entrance 4 Kitchen 7 Toilet 10 Yard

2 Living Room 5 Master Bedroom 8 Parking 11 Gathering Space 3 Dining Room 6 Master Bath 9 Private Yard



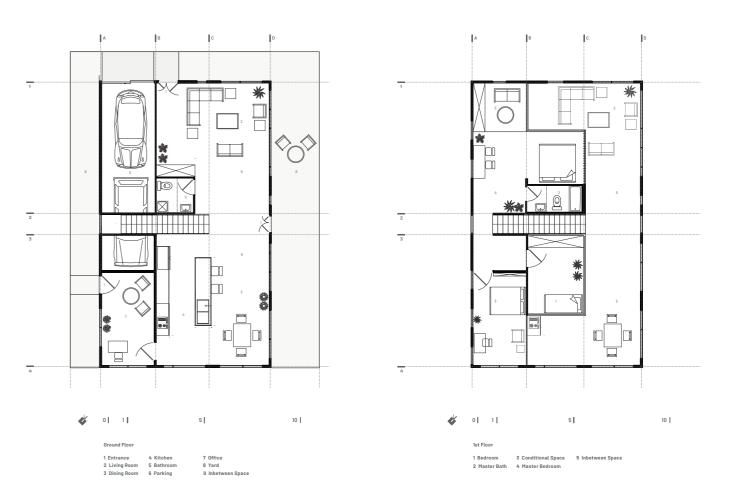






What factors in architectural designincrease the **value** of the building?

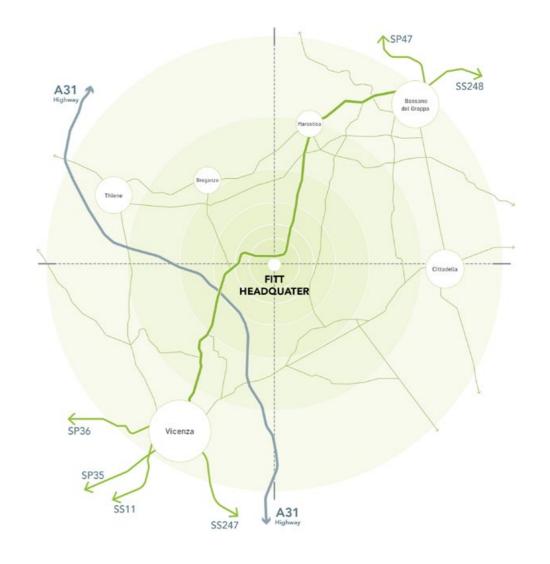






What is the best **scenario** for building | space development?





How does digital customer experience help the business | brand value grow?



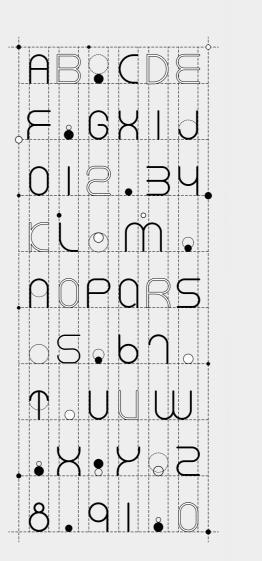




55 | DESIGN

What is the perfect **name** for a company | brand | building | product?

How are business and product accurately reflected by visual identity design?





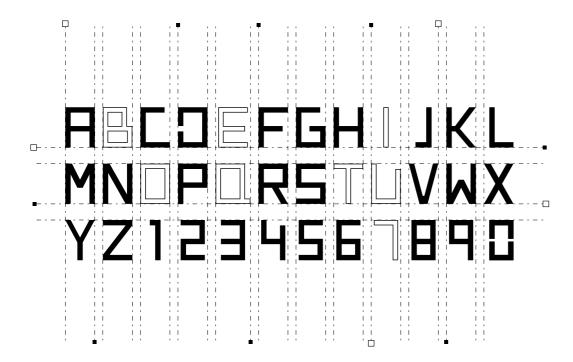




59 | DESIGN **K**= كارخانه سنگ خوزستان MarkaYaY. S. Jo پينوست نبارد مديريت محترم شركت عمران گستر آيادانا: باسلام ونهايت احترام: به استحضار میرساند کارخانه سنگ خوزستان در سال ۱۲۵۳ تاسیس و شعروع بـه کار نصود در ابتدا ایـن کارخانه به صورت سنتی اداره می شد. و یا حجم تولید کم و در عین حال تنوع سنگی زیاد) مانند سنگ سیاه تجف آباد الاشتر، ازنا، الیگودرز، تیریسز ، تراورشن و . (که عدد تسا بصورت درپوش در سال ۱۳۹۰ به سبب کثیرت شرکا و اختلافات مایین آنها تعمیم گرفته شد سالن جدیدی در کتـــار سالن قبلی ناسیس و شرکابه تعـــداد کمتری تقسیم شوند که به ســـنگیری خوزستان ۱ و ۲ نام گذاری شد رفته رفته با توجه به نیاز بازار ، کارخانه از کثرت و تنوع تولید کاست و به تولید یک توع سننگ پرداخت در حال حاضر سننگیری خوزستان ۱ و ۲ با مدیریتی واحسد اقدام بـه توابـد سنگ کریستال لایبید)نیسره و روشن(بعسورت تاییل و در تنسوع تولیدی سیاب بوشهمر چرمی تیشه اسکرچو.. می باشد لذا این کارخانه در زمینـــه هایی که در بالا ذکر شـــد امادگی خود را جهت همکاری با آن شرکت محترم اعلام می دارد. امید است با همکاری های سودمند در آینده بتوانیم سبب بهبود در نیل به اهداف باشیم. بالرزود توفيق روز افزون محسن بزداني مديرها مل كارخانه سنگ خوزستان



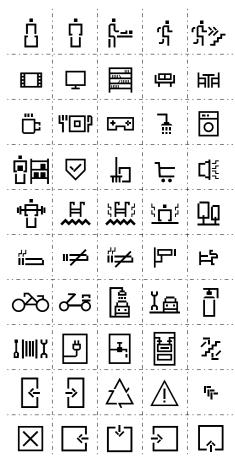




How can I create a **memorable** customer experience?









How to help the **growth** of business | product value by **visual identity design?**





When is the real need for branding formed and evaluated?



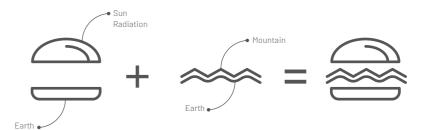
How is the best expression of **brand** architecture obtained?



73 | DESIGN







Bread

Meat, Chicken, Vegetables

Burger





75 | CONTACTS

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CONTACTS



گروه رشد، تــوســعــه کـسـبوکــار Growth Group, Business Development فــروردــِن ۱۴۰۳ فــروردــِن ۱۴۰۳

